



Information and Communications Technology Services

	Generally	Fixed Voice & Data Services	Mobile Services; Commercial & Private Wireless	Information Technology	Managed Services & Outsourcing
Strategic Sourcing	<ul style="list-style-type: none"> RFPs, RFIs Agreements, amendments Service schedules SOWs, SLAs Interconnection agreements Vendor selection Industry developments 	<ul style="list-style-type: none"> MPLS/SIP Trunking/VoIP Local, IXC, international TDM Conferencing Hi speed internet access SONET/DWDM Indefeasible Rights of Use VSAT networks 	<ul style="list-style-type: none"> Global Voice, Data, Messaging Machine-to-Machine/Telemetry In-building systems/DAS Text aggregator deals Broadcast SMS/MMS Spectrum transactions Wireless LANs/WiFi 	<ul style="list-style-type: none"> Unified Communications Cloud Computing Software Licensing Enterprise Hosting Hardware transactions Telepresence/Video conferencing IPv4 transfers Transaction processing 	<ul style="list-style-type: none"> Outsourcing Systems Integration Managed Network services Managed security services Telecom Expense Management
Regulatory & Licensing	<ul style="list-style-type: none"> FCC & state rulemakings Appeals of regulatory actions Lawfulness of carrier activity Prepaid calling cards Regulatory issues in deals Mergers and acquisitions 	<ul style="list-style-type: none"> Universal Service Fund issues Special access charges Market competitiveness Regulation of user activities Numbering resources 	<ul style="list-style-type: none"> Spectrum allocation FCC – licensed assets due diligence Spectrum licenses, assignments, and transfers of control Rule waivers, STAs 	<ul style="list-style-type: none"> Regulatory requirements of deploying advanced services Regulation and use of the Internet FCC equipment approval 	<ul style="list-style-type: none"> Regulation of services that cut across or combine telecom and information services
Disputes & Workouts	<ul style="list-style-type: none"> Litigation before the before the FCC, PUCs, state and federal courts Deal restructuring Settlement negotiations Arbitration and mediation <i>Qui tam</i> actions Expert testimony 	<ul style="list-style-type: none"> Recovery of overcharges Fraud (e.g., PBX hacking) Service suspension/termination Bankruptcy claims Shortfalls and early termination charges Distressed providers and clients 	<ul style="list-style-type: none"> Litigation and arbitration of contract disputes Toll and subscription fraud Radio interference FCC enforcement 	<ul style="list-style-type: none"> Intellectual property infringement claims 	<ul style="list-style-type: none"> Disputes arising out of performance (or non-performance) of contractual obligations “Scope of work” issues
Compliance & Counseling	<ul style="list-style-type: none"> Regulatory/legislative monitoring Business Continuity/ Disaster Recovery Strategic advice on network architectures and state of the industry Service guide monitoring Tax and fee reduction, optimization 	<ul style="list-style-type: none"> Contact center compliance Telemarketing Monitoring and recording E911 and workplace safety Network performance standards and SLAs Contract compliance 	<ul style="list-style-type: none"> Mobile payments and marketing Industry self-regulation Data security Reimbursement policies BYOD Pole/ROW access FCC/FAA/NEPA compliance 	<ul style="list-style-type: none"> Transition to next gen architectures Overseas encryption laws Employer access to email CAN-Spam, email marketing GLB, HIPAA, PCI compliance Cloud data management 	<ul style="list-style-type: none"> “Loaned employee” laws “Plant closing” implications of outsourcings